B2800-4

# INDUSTRIAL

*Across the Nation*

Mid-Year 1991

CUSHMAN & WAKEFIELD

A ROCKEFELLER GROUP COMPANY

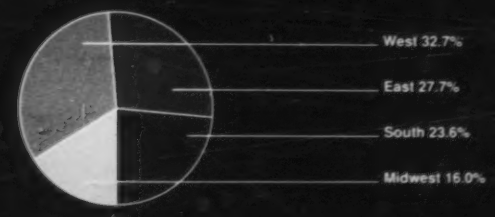
Business America's Real Estate Firm

| | | | | | | | | |
|---|---|---|---|---|---|---|---|---|
| Phoenix, AZ | 20.61 | 2.49 | $1.20-11.28 | $1.32-15.96 | N/A | N/A | $21,780-87,120 | $23,086-174,240 |
| Contra Costa, CA | 4.09 | 1.49 | $2.04-6.24 | $4.80-12.60 | N/A | N/A | $43,560-250,000 | $87,120-522,720 |
| Los Angeles, CA | 18.07 | 0.98 | $3.36-7.20 | $7.80-15.00 | 7.42 | 3.41 | ---- | $392,040-10,890,000 |
| LA/North, CA | 13.42 | 4.73 | $3.00-7.10 | $4.56-13.25 | 2.84 | 1.26 | $150,800-950,000 | $200,000-1,050,000 |
| LA/South, CA | 25.89 | 2.45 | $3.00-9.00 | $5.38-12.00 | 4.67 | 1.01 | $435,600-784,080 | $522,720-1,176,120 |
| Newport/Irvine, CA | 9.07 | 8.52 | $4.56-7.10 | $7.70-10.60 | 2.98 | 0.23 | ---- | $435,600-740,520 |
| Oakland, CA | 14.51 | 2.21 | $2.33-6.30 | $6.12-12.50 | 2.45 | 0.64 | $130,680-239,580 | $172,240-348,480 |
| Ontario, CA | 13.29 | 5.99 | $2.40-4.20 | $4.56-12.72 | 2.29 | 3.59 | $108,900-174,240 | $196,020-283,140 |
| Orange/Anaheim, CA | 6.37 | 3.50 | $2.30-5.51 | $6.15-13.80 | 2.24 | 0.16 | ---- | $348,480-696,960 |
| SF Peninsula, CA | 2.70 | 0.74 | $3.60-8.40 | $7.80-15.00 | 1.20 | 0.11 | $304,920-653,400 | $348,480-696,960 |
| San Jose, CA | 9.06 | 13.57 | $3.72-7.20 | $6.60-22.80 | 4.55 | 1.21 | ---- | $354,576-1,019,304 |
| Denver, CO | 13.06 | 5.12 | $1.68-5.88 | $3.96-8.58 | 7.72 | 2.64 | $15,246-37,026 | $32,670-87,120 |
| Hartford, CT | 9.61 | 1.37 | $2.40-7.80 | $3.96-13.00 | 3.43 | 0.55 | $45,000-75,000 | $65,000-225,000 |
| New Haven, CT | 5.96 | 1.03 | $3.75-6.00 | $5.25-13.20 | 0.91 | 0.43 | $25,000-75,000 | $45,000-100,000 |
| Boca Raton, FL | 1.96 | 2.46 | $3.00-5.52 | $4.80-7.20 | 0.13 | 0.28 | $65,000-100,000 | $100,000-200,000 |
| Ft. Lauderdale, FL | 5.70 | 1.04 | $3.00-7.00 | $4.80-12.00 | 0.80 | 0.40 | $65,000-130,000 | $150,000-200,000 |
| Miami, FL | 11.51 | 1.65 | $3.00-6.00 | $4.80-10.00 | 1.48 | 0.90 | $69,200-250,000 | $175,000-435,600 |
| Orlando, FL | 4.79 | 1.50 | $2.70-5.40 | $4.80-7.80 | 1.08 | 0.36 | $43,560-87,120 | $76,230-152,460 |
| Tampa, FL | 6.09 | 1.08 | $2.76-5.52 | $4.80-9.60 | 0.93 | 0.74 | $30,000-40,000 | $65,340-163,350 |
| West Palm Beach, FL | 1.44 | 0.45 | $3.00-7.20 | $4.80-7.80 | 0.11 | 0.10 | $65,000-100,000 | $100,000-200,000 |
| Atlanta, GA | 36.69 | 3.80 | $2.00-4.50 | $3.00-12.00 | 4.72 | 0.28 | $30,000-35,000 | $60,000-125,000 |
| Chicago, IL | 21.19 | 5.63 | $3.60-6.00 | $5.00-13.50 | 3.71 | 0.79 | $15,000-140,000 | $30,000-200,000 |
| Louisville, KY | 1.81 | 0.53 | $1.20-3.72 | $3.60-7.00 | 0.48 | 0.10 | $10,000-40,000 | $27,000-65,000 |
| Boston, MA | 17.67 | 13.73 | $2.00-8.00 | $4.56-13.00 | 3.50 | 0.22 | $30,000-175,000 | $50,000-250,000 |
| Detroit, MI | 30.16 | 3.57 | $1.08-6.25 | $4.08-13.00 | 3.82 | 2.19 | $10,890-130,680 | $21,780-348,480 |
| Northern NJ | 13.31 | 7.66 | $2.00-6.25 | $3.00-14.50 | 6.05 | 1.05 | $150,000-500,000 | $250,000-600,000 |
| Princeton, NJ | 8.00 | 2.08 | $2.25-5.75 | $5.50-13.00 | 1.57 | 0.07 | $60,000-200,000 | $150,000-350,000 |
| Long Island, NY | 19.77 | 4.57 | $2.00-7.50 | $6.00-10.00 | N/A | N/A | $150,000-400,000 | $150,000-650,000 |
| Portland, OR | 6.79 | 1.84 | $2.16-3.00 | $3.00-9.00 | N/A | N/A | $20,000-40,000 | $43,560-200,000 |
| Philadelphia, PA | 17.86 | 12.14 | $1.50-6.00 | $4.00-13.00 | 6.06 | 0.81 | $25,000-40,000 | $35,000-125,000 |
| Pittsburgh, PA | 16.36 | 0.68 | $0.75-10.00 | $4.00-15.00 | 1.66 | 1.04 | $2,000-35,000 | $20,000-150,000 |
| Memphis, TN | 14.07 | 1.22 | $1.25-3.50 | $5.00-11.50 | 1.56 | 0.30 | $10,000-70,000 | $20,000-130,000 |
| Austin, TX | 3.99 | 0.99 | $2.60-5.40 | $5.40-7.00 | 0.93 | 0.32 | $10,000-30,000 | $25,000-125,000 |
| Dallas, TX | 27.16 | 3.63 | $1.75-3.00 | $5.50-8.00 | 6.34 | 2.65 | $23,566-54,450 | $108,900-174,240 |
| Houston, TX | 27.01 | 4.71 | $1.50-3.60 | $3.60-8.40 | 2.45 | 1.59 | $4,792-14,810 | $43,560-261,260 |
| San Antonio, TX | 6.96 | 1.75 | $1.44-3.00 | $3.00-6.60 | 0.42 | 0.45 | ---- | $21,780-65,340 |
| Northern VA | 4.28 | 7.25 | $2.00-12.00 | $2.00-18.00 | 1.00 | 0.17 | $100,000-200,000 | $120,000-240,000 |
| Bellevue, WA | 0.63 | 1.23 | $4.56-7.90 | $6.36-12.60 | N/A | N/A | $217,800-304,920 | $348,480-435,600 |
| Seattle, WA | 3.56 | 0.02 | $2.88-4.80 | $3.00-10.20 | N/A | N/A | $43,560-87,120 | $174,240-217,800 |

****not applicable N.A. = not available

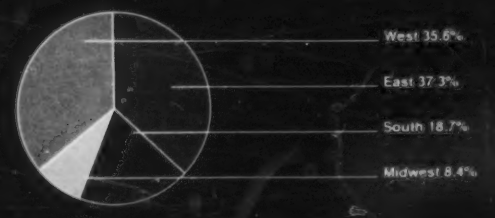
**Industrial Availabilities**
Mid-Year 1991

**Warehouse Manufacturing Space**




Total: 633.27 Million Square Feet

**High Tech/Office Service Space**




Total: 131.74 Million Square Feet

*Across the Nation: Industrial* is a publication of Cushman & Wakefield, Inc. Statistical information has been provided by Cushman & Wakefield's market research departments nationwide. All figures represent activity for the first half of 1991 and rental rates from computer listings of industrial space in each Cushman & Wakefield office.

Available space data and transaction activity are determined from inventories of industrial buildings available for lease and/or sale, excluding projects under construction, and are given in millions of square feet. Rental ranges represent triple net annual asking rents. Land price ranges represent asking prices per acre. All information relates to the market area as defined by the local Cushman & Wakefield branch and is subject to change as areas mature. Regional statistics are based on the markets contained in this survey.

All information included in this report pertains to the industrial market. For information regarding the office market please see Cushman & Wakefield's *Across the Nation: Office* report.

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